

CHIARA SOTIS

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Fields of interest: Behavioral Economics, Environmental Economics, Experimental Economics

Current Position: *LSE Fellow (Post-Doc), London School of Economics*

EDUCATION

PhD in Environmental Economics

September 2018 - October 2023

London School of Economics

London, UK

Thesis title: Essays in Behavioural Public Policy

Supervisors: Prof Susana Mourato, Prof Ben Groom, Dr Frank Venmans

Examiners: Prof Liam Delaney, Dr Alessandro Tavoni

MSc Economics

September 2015 - July 2016

London School of Economics

London, UK

Dissertation title: "Air Quality Standards in the EU: An Estimation of the Impact of Directive 2008/50/EC in Improving Air Quality".

BSc Economics and Business (110 cum laude)

September 2012 - July 2015

LUISS Guido Carli

Rome, Italy

ACADEMIC EXPERIENCE

LSE Fellow

September 2022 - Present

London School of Economics

London, UK

- **Course Designer and Lecturer** for EC452E (Applying Behavioural Economics for Social Impact: Design, Delivery and Policy in the Executive MSc Social Business and Entrepreneurship- new course), EC2A1 (Microeconomics II- taken over from Prof Sir Tim Besley), EC230 (Economics in Public Policy- new course) and EC2A5 (Microeconomics II- new course).
- **Course Manager** for EC2A1 (Microeconomic Principles II).
- **Seminar leader** (class teacher) for EC441 (Microeconomics for PhD students) and EC310 (Behavioral Economics).
- Designed and delivered lectures and classes to over 150 students a year. (Average teaching score: 4.85/5)
- Trained the class teachers, taught weekly lectures and classes, led Graduate Teaching Assistants (GTAs) meetings, provided student support, managed the online learning environment site (Moodle) and wrote and coordinated the marking of the exam.

Course Designer

July 2024 - Present

University of London International Programme

London, UK

- Designing EC3019, a new course in Behavioural Economics for third year undergraduate students.
- Producing a new Subject Guide for teaching centres around the world, including a new reading list.

Chief Examiner

March 2019 - Present

University of London International Programme

London, UK

- Re-designed the online undergraduate module Introduction to Economics (EC1002), a course with over 2000 students per year from 190 different countries.
- Coordinated the creation of a new version of the course for distant learners and led online revision seminars with over 200 international students attendees per year.
- Wrote exams and coordinated a marking team of 10 faculty members.

Course Manager

London School of Economics

September 2017 - 2022

London, UK

- Co-designed a second year undergraduate course in Microeconomics alongside Prof Sir Tim Besley, Dr Margaret Bray, Prof Erik Eyster, Prof Dimitra Petropoulou and Prof Michele Piccione.
- Trained and provided feedback to class teachers, maintaining the virtual learning environment platform (Moodle), led the weekly meetings with the GTAs, created new material for the lectures, classes and exam questions and organized the marking team.
- Taught MSc Economics students on the 2-year track and 2nd year BSc students with an average teaching score of 4.85/5 in all years (with nine 5/5 surveys).

Graduate Teaching Assistant (GTA)

London School of Economics

September 2016 - July 2021

London, UK

- Courses taught: Microeconomics Principles (EC201), Introduction to Behavioural Economics (Summer School, EC200), Environmental Economics (GY222), Introduction to Microeconomics (Summer School EC101), Microeconomics (Summer School, EC201), Operations Management (MG104).

Economics Tutor

St Benet's College (Oxford University)

October 2017-May 2018

Oxford, UK

- Taught the “Prelims” (first year Economics) classes for Prof Ian Crawford, Prof Andrea Ferrero and Prof Martin Ellison. For the first time in the college’s history, the students achieved a Merit on their exam.

PUBLICATIONS

- “People can understand IPCC visuals and are not influenced by colors.” (with Vittoria Battocletti and Alessandro Romano), *Environmental Research Letters* 18.11 (2023).
- “Valuing the avoidance of IQ losses in children: A large scale multi-country stated preference approach.” (joint work with Susana Mourato, Damien Dussaux, Giles Atkinson, Davide Contu and Stavros Georgiou), *OECD Environment Working Papers*, (2023).
- “Interactions between concerns for the environment and other sources of concern in 31 European countries.” (with Addolorata Marasco and Alessandro Romano), *Environmental Research Letters* 18.1 (2023).
- “Odi et Amo: A Nudge to Reduce the Consumption of Single-use Carrier Bags.” (with Alessandro Romano), *Waste Management* 120 (2021): 382-391.
- “COVID-19 Vaccine Passport and International Traveling: the Combined Effect of Two Nudges on Americans’ Support for the Pass.” (with Miriam Allena, Renny Reyes and Alessandro Romano), *International Journal of Environmental Research and Public Health* 18.16 (2021): 8800.
- “Depolarizing the COVID-19 Vaccine Passport.” (with Sebastián Guidi and Alessandro Romano), *Yale Law Journal Forum* 131 (2021).
- “How Do Google Searches for Symptoms, News and Unemployment Interact During COVID-19? A Lotka–Volterra Analysis of Google Trends Data.” *Quality & Quantity* 55.6 (2021): 2001-2016.
- “The Scale of COVID-19 Graphs Affects Understanding, Attitudes, and Policy Preferences.” (with Goran Dominioni, Sebastián Guidi and Alessandro Romano), *Health Economics* 29.11 (2020): 1482-1494.
- “A quantitative study of the interactions between oil price and renewable energy sources stock prices.” (with Goran Dominioni and Alessandro Romano), *Energies* 12.9 (2019): 1693.
- “How to Make COVID-19 Contact Tracing Apps Work: Insights from Behavioral Economics.” (with Ian Ayres and Alessandro Romano), *MedRxiv* (2021).

WORK IN PROGRESS (IN ORDER OF ESTIMATED COMPLETION)

- “Valuing the Health Consequences of Chemical Exposure: Lessons from the OECD SWACHE Studies.” (with the OECD SWACHE team, target journal: Science).
- “Valuing the Avoidance of IQ Losses in Children: A Large Scale Multi-Country Stated Preference Approach.” (with Giles Atkinson, Davide Contu, Damien Dussaux, Stavros Georgiou and Susana Mourato).
- “Climate Pledges: The Fake Virtues of Information Disclosure.” (with Vittoria Battocletti, Alessandro Romano and Tobias Tröger).
- “Abdicating Responsibility: How Individuals’ Climate Attitudes and Behaviours Respond to Information on Extreme Emitters” (with Liam Beiser-McGrath)
- “Historical Responsibility and Support for International Climate Finance” (with Liam Beiser-McGrath)
- “Colors Are Effective in Addressing the No-Reading Problem in Contract Law.” (with Alessandro Romano and Amanda Rose), revise and resubmit on the Journal of Legal Studies.
- “Intuitive and Reflective Moral Decisions During Childhood” (with Valerio Capraro, Matthew R Levy, Francesco Margoni, Elena Nava and Francesco Nava)
- “The Colors of Climate Change: How Newspapers Changed Colors in Reporting Climate Events.” (with Vincenzo Galasso and Alessandro Romano).
- “Willingness-to-Pay to Ban Octocrylene” (with Giles Atkinson, Davide Contu, Vincent Chung and Susana Mourato,) commissioned by ANSES.
- “Willingness-to-Pay to Avoid Skin Sensitization Due to Chemicals Exposure.” (with Susana Mourato, Giles Atkinson, Davide Contu and Stavros Georgiou) commissioned by the OECD.

BLOG POSTS AND PRESS COVERAGE

- “How can the public be persuaded to accept vaccine passports?”, LSE COVID-19 Blog, 2021.
- “The public do not understand logarithmic graphs used to portray COVID-19”, Impact of Social Sciences Blog, 2020
- “The Public Do Not Understand Logarithmic Graphs Used To Portray COVID-19”, Slashdot, 2020
- “Let them log scale”, Statistical Modeling, Causal Inference and Social Science, 2021.
- “Fool me once, shame on you; fool me twice, shame on me: COVID-19 data and the log scale”, Covid Blog in Social Sciences, 2021.
- “Flatten the (Logarithmic) Curve: How Different Graphs on COVID-19 Deaths Alter People’s Attitudes and Policy Preferences”, Behavioural Public Policy (BPP) Blog, 2020.
- “Explained: How to draw the right conclusions from Covid-19 graphs”, Apolitical, 2020.

AWARDS

LSE Economics Departmental Teaching Award May 2017-23

Nominated for LSE Student-led Teaching Excellence Awards May 2018-21

Nominated for: Excellent Feedback and Communication (2020, 2021, 2023), Excellent Welfare and Pastoral Support (2018, 2020, 2021), Exceptional Teaching in an Unprecedented Year (2021), Inspirational Teaching (2020, 2022), Mentoring and Personal Development (2020, 2021), Online Teaching (2020), Outstanding Teaching (2023), Professional Service Staff (2021) and Sharing Subject Knowledge (2017, 2020).

LSESU Award for Excellent Communication and Feedback May 2022
LSE Student-led Awards

Margaret Gruter Prize for the paper “The Scale of COVID-19 Graphs Affects Understanding, Attitudes, and Policy Preferences” 2020
Yale University

LSESU Highly commended for Excellent Welfare and Pastoral Support May 2019
LSE Student-led Awards, voted second from 250 nominations

LSE Geography and Environment Departmental Teaching Award May 2019

LSE Management Departmental Teaching Award May 2018

LSESU Award for Sharing Subject Knowledge May 2017
LSE Student-led Teaching Excellence Award, voted first from 450 nominations

CONFERENCE PRESENTATIONS

- 2024** Society for Benefit-Cost Analysis Annual Conference (SBCA)
Environment Camp (LSE, paper reviewer), American Law and Economics Association (ALEA)
UK Network for Environmental Economists (UKNEE) Seminar, London Environment and Public Policy Workshop (LEAPP)
- 2023** European Association of Environmental and Resource Economists (EAERE), Envecon, Italian Association of Environmental and Resource Economists (IAERE)
Society for Benefit-Cost Analysis Annual Conference (SBCA)
- 2022** Shifting Landscapes (Chair of the conference)
- 2021** Society for Benefit-Cost Analysis Annual Conference (SBCA)
Change Agents' Network (Education)
- 2020** Workshop on Data Visualization (Banco de Portugal), European Association of Environmental and Resource Economists (EAERE), Envecon and Italian Association of Environmental and Resource Economists (IAERE)
- 2019** Workshop in Behavioural Environmental Economics and Myddlesex University seminar on Waste and Litter, Envecon, Behavioral Environmental Economics summer school in Uppsala

TECHNICAL SKILLS AND INTERESTS

Languages Italian (Native), English (Proficient), French (fluent), Spanish (conversational).
Software Stata, R, Python (basic), TeX (Overleaf, TexShop and Scientific Workplace), Microsoft Office, Pages, Keynote, Numbers, Adobe Photoshop (basic) and Adobe Illustrator.
Interests Sports (sailing, surfing, volleyball, yoga); Food (cooking and dining); Travelling.

REFEREES

Prof Tim Besley (LSE) - t.besley@lse.ac.uk
Dr Matthew Levy (LSE) - m.r.levy@lse.ac.uk
Prof Susana Mourato (LSE) - s.mourato@lse.ac.uk
Dr Francesco Nava (LSE) - f.nava@lse.ac.uk
Prof Dimitra Petropoulou (LSE) - d.petropoulou@lse.ac.uk